

ORDER



Orders
Order / Rev: 1315587
Alt Order #:
Product Desc: Ray Beck for Sherriff
Estimate:
Flight Dates: 10/20/16 - 11/08/16
Original Date / Rev: 10/24/16 / 10/24/16
Order Type: Political

KBMT

Primary AE: Stuart Sepaugh
Sales Office: KBMT
Sales Region: LOC

Agency
Name: Chargois Communications / POL
Buying Contact:
Billing Contact:
 3827 Phelan Blvd 112PMB
 Beaumont, TX 77707

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Ray Beck for Sheriff / Pol
Demographic: A25-54
Product Codes: PL-County Sheriff
Priority: P02-FTB
Revenue Codes: AGY, (POL) Political, (POL) Candidate

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID: 108006
Agency External ID: 37754AG
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/26/16	10/30/16	38	\$5,975.00	\$5,078.75
10/31/16	11/08/16	27	\$4,320.00	\$3,672.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2016	38	\$5,975.00	\$5,078.75	0.00
November 2016	27	\$4,320.00	\$3,672.00	0.00
Totals	65	\$10,295.00	\$8,750.75	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Stuart Sepaugh			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
1	KBMT	10/20/16	11/06/16	Local News @ 6a M-F	CM	6-7a	MTWTF--	:30	3	\$100.00	P02-F	0.00	NM	8	\$800.00
				Local News @ 6a M-F											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--					2	\$100.00		0.00			
		Week: 10/24/16	10/30/16	MTWTF--					3	\$100.00		0.00			
		Week: 10/31/16	11/06/16	MTWTF--					3	\$100.00		0.00			
2	KBMT	11/07/16	11/08/16	Local News @ 6a M-F	CM	6-7a	MT-----	:30	2	\$150.00	P02-F	0.00	NM	2	\$300.00
				Local News @ 6a M-F											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	MT-----					2	\$150.00		0.00			
3	KBMT	10/20/16	11/06/16	Good Morning America	CM	7-9a	MTWTF--	:30	2	\$100.00	P02-F	0.00	NM	5	\$500.00
				Good Morning America											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--					1	\$100.00		0.00			
		Week: 10/24/16	10/30/16	MTWTF--					2	\$100.00		0.00			
		Week: 10/31/16	11/06/16	MTWTF--					2	\$100.00		0.00			
4	KBMT	11/07/16	11/08/16	Good Morning America	CM	7-9a	MT-----	:30	2	\$150.00	P02-F	0.00	NM	2	\$300.00
				Good Morning America											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	MT-----					2	\$150.00		0.00			
5	KBMT	10/20/16	11/06/16	Local News @ 5p M-F	CM	5-530p	MTWTF--	:30	2	\$175.00	P02-F	0.00	NM	5	\$875.00
				Local News @ 5p M-F											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--					1	\$175.00		0.00			

Order / Rev: 1315587
 Alt Order #:
 Flight Dates: 10/20/16 - 11/08/16

Advertiser: Ray Beck for Sheriff / Pol
 Product Desc: Ray Beck for Sherriff
 Estimate:

KBMT

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
5	KBMT	10/20/16	11/06/16	Local News @ 5p M-F Local News @ 5p M-F	CM	5-530p	MTWTF--	:30	2	\$175.00	P02-F	0.00	NM	5	\$875.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/24/16	10/30/16	MTWTF--		2			\$175.00			0.00			
		Week: 10/31/16	11/06/16	MTWTF--		2			\$175.00			0.00			
6	KBMT	10/20/16	11/06/16	Local News @ 6p M-F Local News @ 6p M-F	CM	6-630p	MTWTF--	:30	3	\$225.00	P02-F	0.00	NM	8	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--		2			\$225.00			0.00			
		Week: 10/24/16	10/30/16	MTWTF--		3			\$225.00			0.00			
		Week: 10/31/16	11/06/16	MTWTF--		3			\$225.00			0.00			
7	KBMT	10/20/16	11/06/16	Big Bg Thy 630-7p Big Bang Theory 630-7p	CM	630-7p	MTWTF--	:30	2	\$150.00	P02-F	0.00	NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--		1			\$150.00			0.00			
		Week: 10/24/16	10/30/16	MTWTF--		2			\$150.00			0.00			
		Week: 10/31/16	11/06/16	MTWTF--		2			\$150.00			0.00			
8	KBMT	10/20/16	11/07/16	PR (M-Su) PR (M-Su)	CM	7-10p/6-10p	MTWTF--	:30	2	\$300.00	P02-F	0.00	NM	6	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--		1			\$300.00			0.00			
		Week: 10/24/16	10/30/16	MTWTF--		2			\$300.00			0.00			
		Week: 10/31/16	11/06/16	MTWTF--		2			\$300.00			0.00			
		Week: 11/07/16	11/13/16	M-----		1			\$300.00			0.00			
9	KBMT	10/20/16	11/06/16	Local News @ 10p M-F Local News @ 10p M-F	CM	10-1035p	MTWTF--	:30	2	\$250.00	P02-F	0.00	NM	6	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--		2			\$250.00			0.00			
		Week: 10/24/16	10/30/16	MTWTF--		2			\$250.00			0.00			
		Week: 10/31/16	11/06/16	MTWTF--		2			\$250.00			0.00			
10	KBMT	10/20/16	11/06/16	Nightline Nightline	CM	1137p-1206a	MTWTF--	:30	3	\$15.00	P02-F	0.00	NM	8	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--		2			\$15.00			0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
	1	KBMT	10/17/16-10/23/16	Nightline		1137p-1206a	---ThF----	:30		(\$15.00)		0.00	NM		
			See MG 10.9												
			[Per Management per Dolly, not sure if spots can after 12 midnight-SA]												
	9	KBMT	10/17/16-10/23/16	Nightline DB		1207-1236a	-----F----	:30		\$15.00		0.00	NM		
			Ⓜ MG for 10.1 10/21												
			[Program moved]												
		Week: 10/24/16	10/30/16	MTWTF--		3			\$15.00			0.00			
		Week: 10/31/16	11/06/16	MTWTF--		3			\$15.00			0.00			
11	KBMT	10/20/16	11/06/16	Local News @ 6p Sa Local News @ 6p Sa	CM	6-630p	-----S-	:30	1	\$150.00	P02-F	0.00	NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/17/16	10/23/16	-----S-		1			\$150.00			0.00			
		Week: 10/24/16	10/30/16	-----S-		1			\$150.00			0.00			
		Week: 10/31/16	11/06/16	-----S-		1			\$150.00			0.00			
N 12	KBMT	10/29/16	10/29/16	NCAA Football Game 2 NCAA Football Game 2	CM	230-6p	-----S-	:30	1	\$200.00	P02-F	0.00	NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/24/16	10/30/16	-----S-		1			\$200.00			0.00			
13	KBMT	10/20/16	11/06/16	This Week Su This Week Su	CM	8-9a	-----S	:30	1	\$50.00	P02-F	0.00	NM	3	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/17/16	10/23/16	-----S		1			\$50.00			0.00			
		Week: 10/24/16	10/30/16	-----S		1			\$50.00			0.00			
		Week: 10/31/16	11/06/16	-----S		1			\$50.00			0.00			
14	KBMT	10/20/16	11/06/16	Local News @ 10p Su Local News @ 10p Su	CM	10-1030p	-----S	:30	1	\$250.00	P02-F	0.00	NM	3	\$750.00

Sepaugh, Stuart

From: Paul Chargois <pchargois@me.com>
Sent: Monday, October 24, 2016 11:53 AM
To: Sepaugh, Stuart
Subject: Re: Ray Beck for Sheriff schedule revision for ABC College Football

Approved. Thanks for your help
Paul

Please make note of my new email address:

pchargois@me.com

Paul W. Chargois

409-781-7777

On Oct 24, 2016, at 11:50 AM, Sepaugh, Stuart <ssepaugh@12newsnow.com> wrote:

Paul,

We are going to revise the schedule for Ray Beck at your request, moving the spot originally bought for this Saturday's primetime Clemson vs. Florida State game into the Texas vs. Baylor game, airing at 2:30p Saturday, October 29th.

Please approve when you have a moment.

Thanks, Paul

Stuart Sepaugh

Director of Sales
P 409.981.1548
C 409.790.4296
<image001.png>

\$ 200 -

\$ 50 - ~~Today~~ NBC
4pm news

ORDER



Orders
Order / Rev: 1315591
Alt Order #:
Product Desc: Ray beck for Sherriff
Estimate:
Flight Dates: 10/20/16 - 11/08/16
Original Date / Rev: 10/24/16 / 10/24/16
Order Type: Political

KJAC
Primary AE: Stuart Sepaugh
Sales Office: KBMT
Sales Region: LOC

Agency
Name: Chargois Communications / POL
Buying Contact:
Billing Contact:
 3827 Phelan Blvd 112PMB
 Beaumont, TX 77707

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Ray Beck for Sheriff / Pol
Demographic: A25-54
Product Codes: PL-County Sheriff
Priority: P04-GB
Revenue Codes: AGY, (POL) Political, (POL) Candidate

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID: 108006
Agency External ID: 37754AG
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/26/16	10/30/16	28	\$2,390.00	\$2,031.50
10/31/16	11/08/16	25	\$2,315.00	\$1,967.75

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2016	28	\$2,390.00	\$2,031.50	0.00
November 2016	25	\$2,315.00	\$1,967.75	0.00
Totals	53	\$4,705.00	\$3,999.25	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Stuart Sepaugh			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
1	KJAC	10/20/16	11/08/16	Local News @ 6a M-F	CM	6-7a	MTWTF--	:30	3	\$5.00	P02-F	0.00	NM	10	\$50.00
				Local News @ 6a M-F											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--					2	\$5.00		0.00			
		Week: 10/24/16	10/30/16	MTWTF--					3	\$5.00		0.00			
		Week: 10/31/16	11/06/16	MTWTF--					3	\$5.00		0.00			
		Week: 11/07/16	11/13/16	MT-----					2	\$5.00		0.00			
2	KJAC	10/20/16	11/08/16	Today Show	CM	7-9a	MTWTF--	:30	4	\$40.00	P02-F	0.00	NM	12	\$480.00
				Today Show											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--					2	\$40.00		0.00			
		Week: 10/24/16	10/30/16	MTWTF--					4	\$40.00		0.00			
		Week: 10/31/16	11/06/16	MTWTF--					4	\$40.00		0.00			
		Week: 11/07/16	11/13/16	MT-----					2	\$40.00		0.00			
3	KJAC	10/20/16	11/08/16	Local News @ 12p M-F	CM	12-1230p	MTWTF--	:30	3	\$50.00	P02-F	0.00	NM	9	\$450.00
				Local News @ 12p M-F											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--					2	\$50.00		0.00			
		Week: 10/24/16	10/30/16	MTWTF--					3	\$50.00		0.00			
		Week: 10/31/16	11/06/16	MTWTF--					3	\$50.00		0.00			
		Week: 11/07/16	11/13/16	MT-----					1	\$50.00		0.00			
N 4	KJAC	10/20/16	11/08/16	Local News @ 4p M-F	CM	4-430p	MTWTF--	:30	3	\$50.00	P02-F	0.00	NM	10	\$500.00
				Local News @ 4p M-F											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			

Order / Rev: 1315591
 Alt Order #:
 Flight Dates: 10/20/16 - 11/08/16

Advertiser: Ray Beck for Sheriff / Pol
 Product Desc: Ray beck for Sherriff
 Estimate:
 KJAC

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 4	KJAC	10/20/16	11/08/16	Local News @ 4p M-F Local News @ 4p M-F	CM	4-430p	MTWTF--	:30	3	\$50.00	P02-F	0.00	NM	10	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--					2	\$50.00		0.00			
		Week: 10/24/16	10/30/16	MTWTF--					4	\$50.00		0.00			
		Week: 10/31/16	11/06/16	MTWTF--					3	\$50.00		0.00			
		Week: 11/07/16	11/13/16	MT-----					1	\$50.00		0.00			
5	KJAC	10/20/16	11/06/16	Local News @ 630p M-F Local News @ 630p M-F	CM	630-7p	MTWTF--	:30	2	\$75.00	P02-F	0.00	NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--					1	\$75.00		0.00			
		Week: 10/24/16	10/30/16	MTWTF--					2	\$75.00		0.00			
		Week: 10/31/16	11/06/16	MTWTF--					2	\$75.00		0.00			
N 6	KJAC	10/20/16	11/07/16	PR (M-Su) PR (M-Su)	CM	7-10p/6-10p	MTWTF--	:30	1	\$250.00	P02-F	0.00	NM	5	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/17/16	10/23/16	---TF--					1	\$250.00		0.00			
		Week: 10/24/16	10/30/16	MTWTF--					1	\$250.00		0.00			
		Week: 10/31/16	11/06/16	MTWTF--					2	\$250.00		0.00			
		Week: 11/07/16	11/13/16	M-----					1	\$250.00		0.00			
N 7	KJAC	11/06/16	11/06/16	NFL Su Night Game NFL Sun Night Game	CM	Various	-----S	:30	1	\$750.00	P02-F	0.00	NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----S					1	\$750.00		0.00			
N 8	KJAC	10/30/16	10/30/16	NFL Su Night Game NFL Sun Night Game	CM	Various	-----S	:30	1	\$850.00	P02-F	0.00	NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/24/16	10/30/16	-----S					1	\$850.00		0.00			
													Totals	53	\$4,705.00